May 4, 2020

Berry Dunn
Deloitte
Health Management Associates
King & Spalding

Dear vendors:

After a thorough evaluation process the Puerto Rico Medicaid Program has finished the Vendor Selection Process for the Puerto Rico Medicaid Congress requirements established on Public Law 116-94.

Based on specific requirements and deliverables identified by the Medicaid Program, on February 24, 2020, invitations were sent to companies with proven experience and capability providing this type of professional services. Also, this Requirements were published in our web site www.medicaid.pr.gov

The following companies were invited:

- Berry Dunn
- CSG Government Solutions
- Deloitte
- Ernst & Young
- Health Management Associates
- King & Spalding
- Maximus
- Sellers Dorsey
- SLI

The evaluation requirements were grouped as follows, for a total score of 100 points:

- General requirements and proposed objectives (35)
- Reviews of previous experience and references (30 points)
- Pricing (35)
The following companies were the only ones that submitted their proposals at or before the due date of March 8, 2020:

1. Berry Dunn
2. Deloitte
3. Health Management Associates
4. King & Spalding

Each proposal was formally evaluated taking into account the relative weight for each specific requirement measured by the Evaluation Committee. An evaluation template was completed by each of the three (3) members that constituted the Evaluation Committee, in order to determine the final scoring objectively.

Based on the executed evaluation the score was the following:

1. Deloitte  95%
2. Berry Dunn  87%
3. HMA  75%
4. King & Spalding  58%

Based on this result, Deloitte is being recommended as the winning bidder of the process. If you need more information, please feel free to contact us to discuss in further detail.

Cordially,

Luz E. Cruz-Romero  
Executive Director  
Puerto Rico Medicaid Program